

Job Performance

HOGAN PERSONALITY INVENTORY

THAT MEASURE WHEN THEY'RE AT SCALES THEIR BEST THE HOGAN PERSONALITY INVENTORY PREDICTS JOB PERFORMANCE BY EASURING NORMAL

ADJUSTMENT confidence, self-esteem, composure under pressure

AMBITION initiative, competitiveness, desire for leadership roles

SOCIABILITY extraversion, gregarious, need for social interaction

INTERPERSONAL tact, perceptiveness, ability to maintain relationships

SENSITIVITY PRUDENCE

self-discipline, responsibility, thoroughness

INQUISITIVE imagination, curiosity, creative potential

LEARNING achievement orientation, valuing education

HOGAN DEVELOPMENT SURVEY THE DARK SIDE

SCALES PRESSURE

THAT MEASURE HOW PEOPLE BEHAVE WHEN THEY'RE UNDER STRESS AND

THE HOGAN DEVELOPMENT **SURVEY IDENTIFIES** PERSONALITY-BASED **DERAILERS THAT CAN LIMIT** CAREER POTENTIAL.



EXCITABLE moody, hard to please, emotionally volatile

SKEPTICAL suspicious, sensitive to criticism, expecting betrayal

CAUTIOUS risk averse, resistant to change, slow to make decisions **RESERVED** aloof, uncommunicative, lacking empathy

LEISURELY overtly cooperative, privately irritable and stubborn

BOLD overly self-confident, arrogant, entitled

MISCHIEVOUS charming, risk-taking, excitement-seeking

COLORFUL dramatic, attention-seeking, interruptive **IMAGINATIVE** creative, but thinking and acting in eccentric ways

DILICENT meticulous, precise, hard to please, micromanaging

DUTIFUL eager to please, reluctant to act against popular opinion

MOTIVES, VALUES, PREFERENCES INVENTORY

THE INSIDE

SCALES

THAT MEASURE CORE VALUES **GOALS AND INTERESTS** THAT DETERMINE SATISFACTION AND DRIVE CAREERS THE MOTIVES, VALUES, PREFERENCES INVENTORY IDENTIFIES IDEAL JOBS, **POSITIONS, AND WORK** ENVIRONMENTS.

RECOGNITION responsive to attention, approval, praise

POWER desiring success, accomplishment, status, control

HEDONISM oriented for fun, pleasure, enjoyment

ALTRUISTIC wanting to help others and contribute to society

AFFILIATION enjoying and seeking out social interaction

TRADITION dedicated to strong personal beliefs

SECURITY needing predictability, structure, order **COMMERCE** interested in money, investment, business opportunities

AESTHETICS concerned with look, feel, design of work products

SCIENCE seeks knowledge, research, technology, data